

What makes Senior Managers different?

What are some of the most integral qualities that a senior manager must possess? A senior manager should operate from a position of ownership and accountability, demonstrate initiative, innovation and creativity, be completely independent, and come back with the assignment completed, regardless of the circumstances or situation.

All of you remember the story from Ramayana, where an injured Lakshman lay on his deathbed, and only a unique "vanaspati" from Mt Sumeru in the Himalayas could save his life. Lord Rama sent his trusted lieutenant Hanuman to get the vanaspati. When Hanuman couldn't locate the right vanaspati, he brought back the entire mountain.

When a senior manager is given a project...

- All he needs is a one-line objective. He then works out the details for himself, devises a game plan, strategy and action plan.
- He does not need to come back for frequent clarifications or instructions.
- Bottlenecks and obstacles don't stop him...he finds a way around them.
- He delivers the outcome expected from him.

Rise above the crowd. Understand the power of this quality and practice it.

With best wishes,

Sushil Handa

